

**Overview**

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Utilities

**LVRS: Engie Energia Peru 1Q21 Results**

**EBITDA pushed down 7.7% YoY by Chilca maintenance**

EBITDA came to USD 67.7mn (-7% YoY), mainly owing to higher energy purchases due to lower gas generation after maintenance works at the Chilca plant and lower average prices. Net income was USD 29.1mn, down -7% YoY on account of lower operating figures that were partially offset by lower financial expenses.

Net generation dropped from 1,482 GWh in 1Q20 to 882 GWh in 1Q21 (-40% YoY). Hydro generation was up 5% while thermal generation was hit by the maintenance works at the Chilca CCGT plant, down -62%YoY. The above together with the 1% increase in energy sales led to a 103% YoY rise in energy purchases

Revenues rose 0.2% YoY to USD 128.9mn, mainly explained by the 0.8% rise in energy volumes that was partially offset by lower prices in the unregulated segment and lower spot sales due to the lower generation. Regulated demand fell -24% YoY owing to the termination of PPAs while unregulated demand climbed 21% thanks to new PPAs and demand recovery.

Costs rose 7.3% YoY, mostly on account of the +205%% YoY jump in energy purchases (USD 17.5mn in 1Q21 vs USD 5.7mn in 1Q20), partially offset by lower fuel consumption (from USD 34.2mn to USD 26.1mn). Cuts in OPEX and SGA amounting to USD 1.3mn somewhat mitigated these higher costs.

Net income came to USD 29.1mn, relative to USD 31.5mn in 1Q20 (down -7.6% YoY), mainly on account of weaker operating performance that was partially offset by the 20% drop in financial expenses. Net debt/EBITDA edged down from 1.6x in 4Q20 to 1.5x in 1Q21.

|                   | 1Q21        | 1Q20        | %Var 21/20   |
|-------------------|-------------|-------------|--------------|
| Revenues          | 128.9       | 128.6       | 0.2%         |
| Op. Income        | 47.9        | 53.6        | -10.8%       |
| Op. Margin (%)    | 37.1%       | 41.7%       |              |
| <b>EBITDA</b>     | <b>67.7</b> | <b>72.7</b> | <b>-6.9%</b> |
| EBITDA Margin (%) | 52.5%       | 56.5%       |              |
| <b>Net Income</b> | <b>29.1</b> | <b>31.5</b> | <b>-7.6%</b> |
| Net Margin (%)    | 22.6%       | 24.5%       |              |

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