

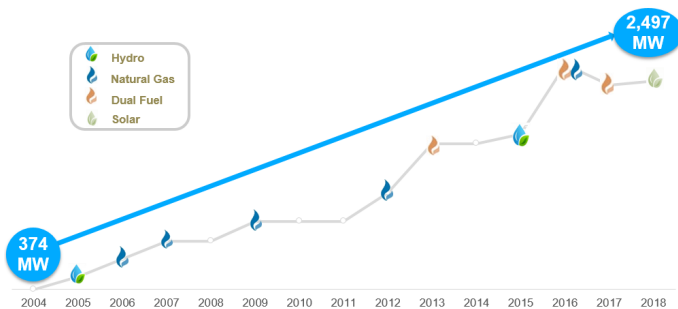
In 2018 ENGIE Energía Perú was the first private player of the sector accounting for 20% of the total capacity and 10.5% of the total energy generation

## Corporate Overview

ENGIE Energía Peru has an installed capacity of **2,497 MW**, which accounts for +20% of the total capacity of the country. The generating complex is comprised by **8 plants** located in **four different regions** of the country.

## Organic growth in different technologies

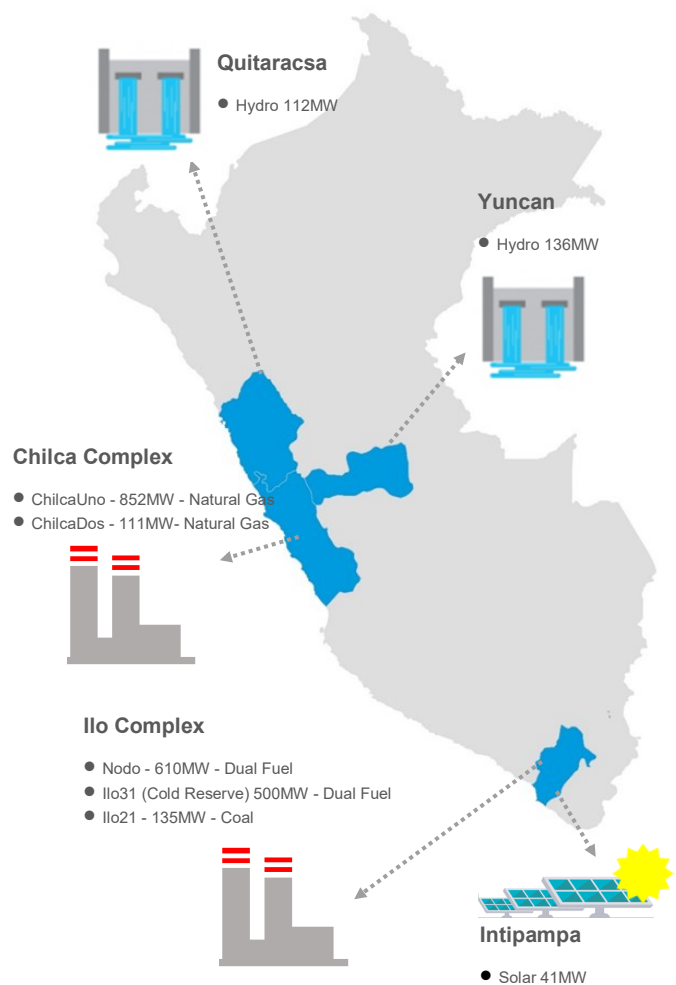
Technology	MW	%
Hydro	248	10%
Solar	41	2%
Natural Gas	963	39%
Dual Fuel	1,110	44%
Coal	135	5%
<b>Total</b>	<b>2,497</b>	<b>100%</b>



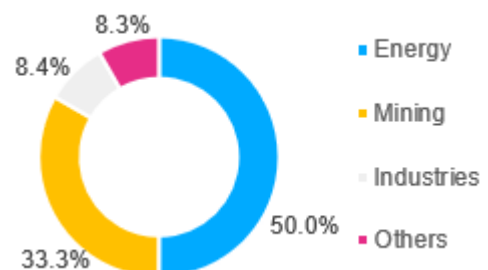
## Main KPIs

(in millions of USD)	FY 2018	FY 2017	Δ	4Q18	4Q17	Δ
Income	521	577	-10%	136	113	20%
<b>EBITDA</b>	<b>274</b>	<b>324</b>	<b>-15%</b>	<b>69</b>	<b>50</b>	<b>39%</b>
<b>Net Result</b>	<b>108</b>	<b>129</b>	<b>-16%</b>	<b>26</b>	<b>1</b>	<b>3648%</b>
Total Debt	731	837	-13%	731	837	-13%
Net Debt /EBITDA12m	2.4	2.5	-3%	2.4	2.5	-3%
Net Generation GWh	5,226	7,624	-31%	1,725	1,897	-9%
Clients Demand GWh	8,523	8,358	2%	2,140	1,834	17%
MW installed	2,456	2,665	-7.8%	2,456	2,665	-7.8%
Headcount	506	508	-0.4%	506	508	-0.4%

## Generation Portfolio



## Diversified Client Portfolio



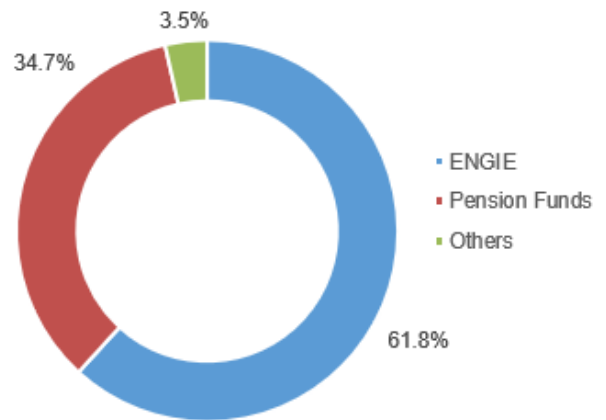
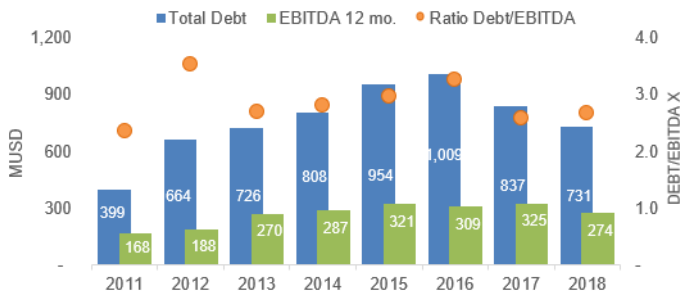
## Credit Ratings

Agency	Partner	Date	Lt Debt Rating	Perspective
Apoyo	Fitch Ratings	Nov-18	AAA.pe	Stable
Equilibrium	Moody's	Nov-18	AAA.pe	N.A.

## Global Sponsor

ENGIE Energía Peru is controlled by ENGIE S.A. (61.77%), the **world's largest independent energy producer**, with an installed capacity of **103GW**. ENGIE has a strong link in **energy value chain**, from low-carbon generation to the provision of energy-efficient solutions for all its customers.

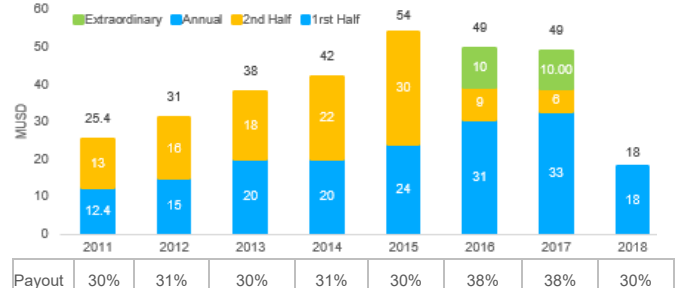
## Debt Evolution



## Dividend Policy

- Minimum payout ratio of 30%
- In December, EEP paid 18MUSD of dividends with a payout of 30% correspondent to the H1 2018

## Dividend Payment



## Capital Markets

ENGIE Energía Perú's shares [ENGIEC1] price closed 2018 at PEN 5.84 per share, translating into a market capitalization of PEN 3.51 billion (USD 1.04 billion).

## Share Price

Return	2018 YTD
ENGIE	-20%
S&P_BVL Index	-3%

