

SnapShot

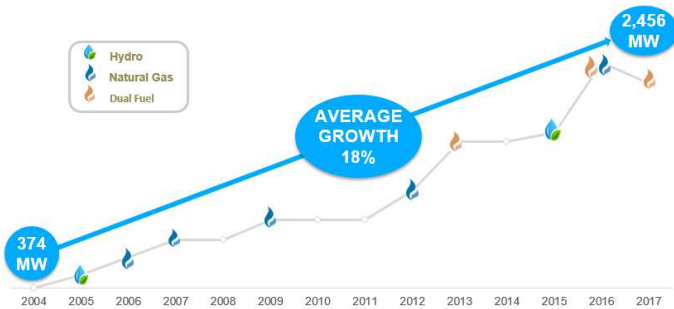
In 2017 ENGIE Energía Perú was the first private player of the sector accounting for 21% of the total capacity and 16% of the total energy generation

Corporate Overview

ENGIE Energía Peru is the **largest private power** producer in Peru with **2,456 MW** of installed capacity, which accounts for +20% of the total capacity of the country. The generating complex is comprised by **7 plants** located in **four different regions** of the country.

Organic growth in different technologies

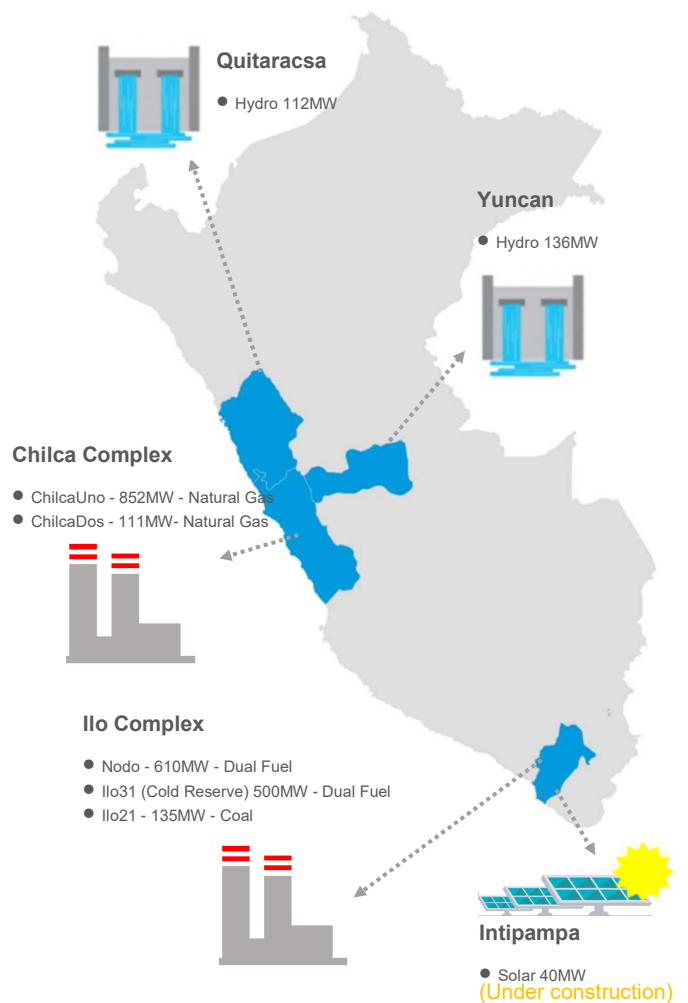
Technology	MW	%
Hydro	248	10%
Natural Gas	963	39%
Dual Fuel	1,110	43%
Coal	135	5%
Total	2,456	100%



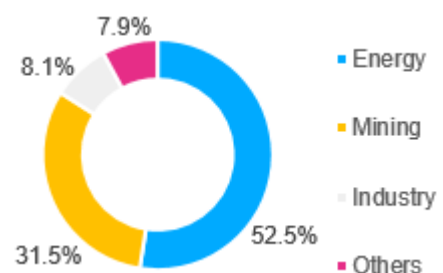
Main KPIs

(in millions of USD)	2017	2016	Δ	4Q17	4Q16	Δ
Income	683	748	-9%	139	184	-25%
EBITDA	325	309	5%	50	53	-5%
Net Result	130	132	-1%	1	-6	-117%
Total Debt	837	1,009	-17%	837	1,009	-17%
Total Debt /EBITDA12m	2.5	3.2	-22%	2.5	3.2	-22%
Net Generation GWh	7,624	7,914	-4%	1,897	2,028	-6%
Clients Demand GWh	8,358	8,976	-7%	1,834	2,145	-14%
MW installed	2,456	2,665	-8%	2,456	2,665	-8%
Headcount	508	519	-2%	508	519	-2%

Generation Portfolio



Diversified Client Portfolio



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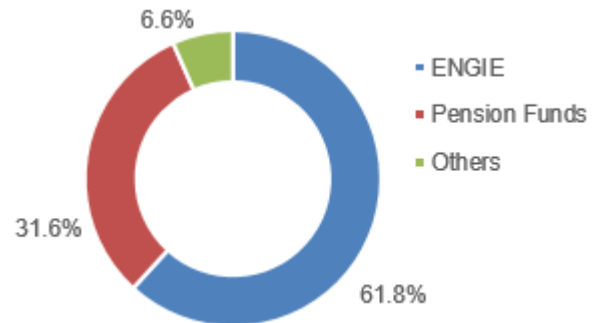
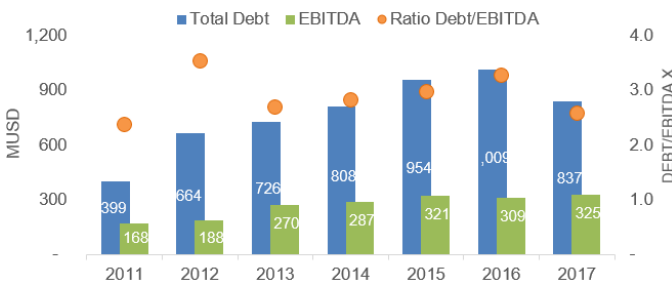
Credit Ratings

Agency	Partner	Date	Lt Debt Rating	Perspective
Apoyo	Fitch Ratings	Nov-17	AAA.pe	Stable
Equilibrium	Moody's	Oct-17	AAA.pe	N.A.

Global Sponsor

ENGIE Energía Peru is controlled by ENGIE S.A. (61.77%), the **world's largest independent energy producer**, with an installed capacity of **112.7GW**. ENGIE has a strong link in **energy value chain**, from low-carbon generation to the provision of energy-efficient solutions for all its customers.

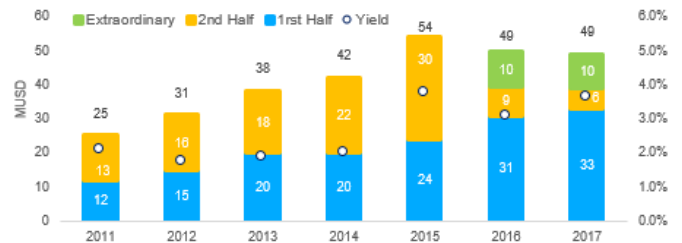
Debt Evolution



Dividend Policy

- Minimum payout ratio of 30%
- Dividend payout ratio of 38% in 2016. Increasing payout is expected along with decreasing leverage

Dividend Payment



Capital Markets

ENGIE Energía Perú's shares [ENGIEC1] price closed 2017 at PEN 7.89 per share, translating into a market capitalization of PEN 4.4 billion (USD 1.35 billion).

Share Price

Return	2017
ENGIE	-19%
S&P BVL Index	28%

